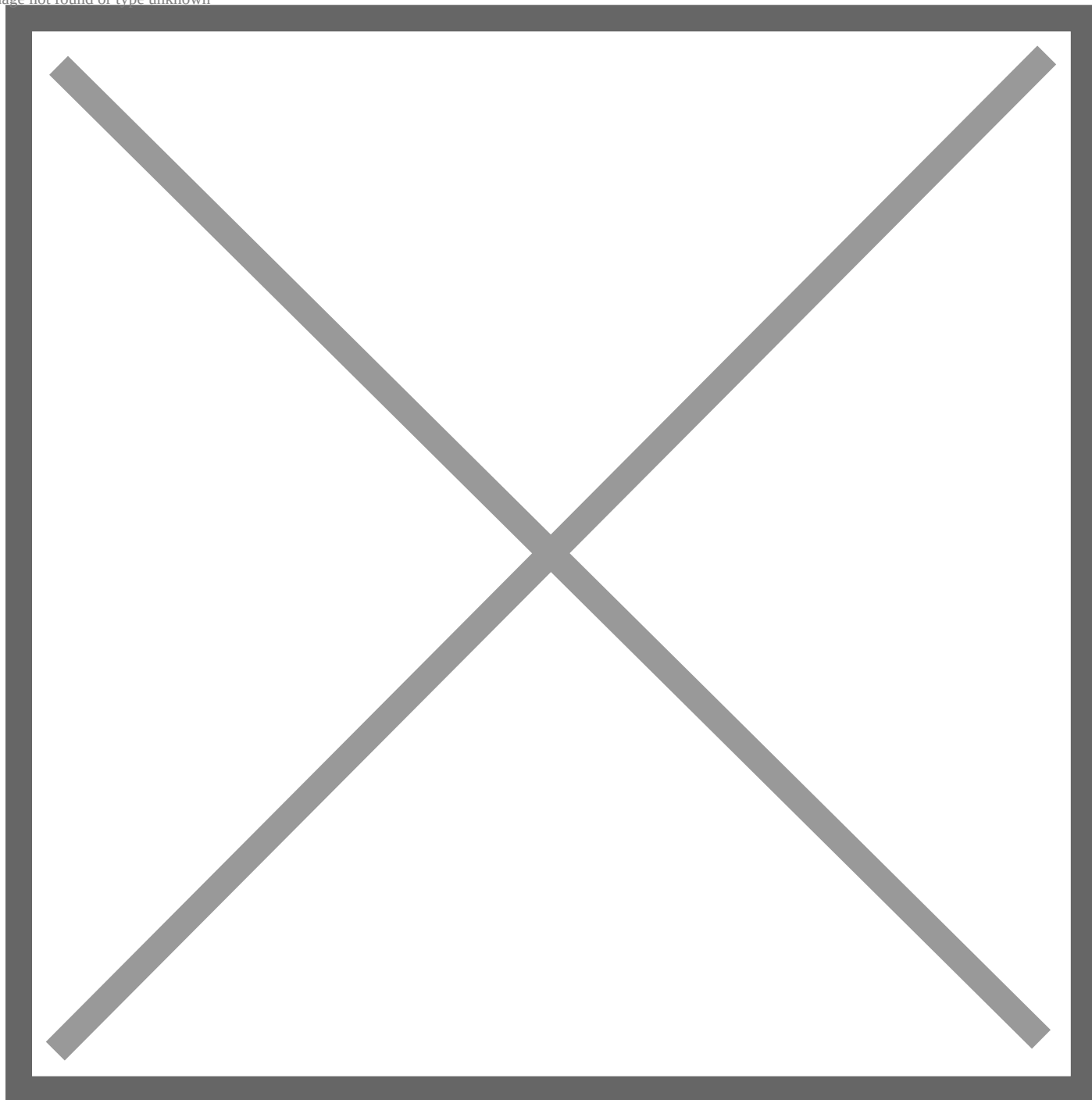


Toyota Motor Corporation (TMC) Announces April - December 2016 Financial Results

February 06, 2017

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Toyota Motor Corporation (TMC) today announced its financial results for the nine-month period that ended Dec. 31, 2016.

Global Financial Highlights:

- Global sales of 6,643,386 vehicles increased by 150,602 units compared to the same period last fiscal year. Japan, Europe, Asia and North America posted sales gains, while other regions declined.
- Consolidated net revenues for the period totaled 20.1547 trillion yen (*\$188.361 billion), down 6.0 percent.
- Operating income decreased to 1.5554 trillion yen (*\$14.536 billion), down 32.5 percent.
- Net income decreased to 1.4327 trillion yen (*\$13.389 billion), a 24.0 percent decline.
- Financial services operating income (excluding valuation gains/losses from interest-rate swaps) decreased to 210.7 billion yen (*\$1.969 billion).

(*all currency translations above are approximate and based on an average 107-yen-to-dollar exchange rate)

North America Financial Highlights:

- Sales increased by 4,361 vehicles to 2,145,016 units.
- Operating income (excluding valuation gains/losses from interest-rate swaps) decreased to 398.1 billion yen (*\$3.720 billion).

(*currency translations above are approximate and based on an average 107-yen-to-dollar exchange rate)

Fiscal Year Global Forecast (April 1, 2016 – March 31, 2017):

- Global consolidated vehicle sales of 8.9 million.
- Consolidated net revenue of 26.5 trillion yen (*\$247.663 billion)
- Operating income of 1.85 trillion yen (*\$17.289 billion)
- Net income of 1.7 trillion yen (*\$15.887 billion)

(*all currency translations above are approximate and based on a projected 107-yen-to-dollar exchange rate)

For more information on the fiscal year results, go to:

http://www.toyota-global.com/investors/financial_result/