

Toyota Motor Corporation (TMC) Announces Financial Results for Fiscal Year Ended March 31, 2017

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Toyota Motor Corporation (TMC) today announced its financial results for the fiscal year that ended March 31, 2017.

Global Financial Highlights:

- Global sales of 8,970,860 vehicles increased by 289,532 units compared to the previous fiscal year. Japan, Europe and Asia posted sales gains, while other regions declined.
- Consolidated net revenues for the period totaled 27.5971 trillion yen (*\$255.528 billion), down 2.8 percent.
- Operating income decreased to 1.9943 trillion yen (*\$18.465 billion), down 30.1 percent.
- Net income decreased to 1.8311 trillion yen (*\$16.954 billion), a 20.8 percent decline.
- Financial services operating income (excluding valuation gains/losses from interest-rate swaps) decreased to 240.4 billion yen (*\$2.225 billion).

(*all currency translations above are approximate and based on an average 108-yen-to-dollar exchange rate)

North America Financial Highlights:

- Sales decreased by 1,895 vehicles to 2,837,334 units.
- Operating income (excluding valuation gains/losses from interest-rate swaps) decreased to 330.9 billion yen (*\$3.063 billion).

(*currency translations above are approximate and based on an average 108-yen-to-dollar exchange rate)

Fiscal Year Global Forecast (April 1, 2017 – March 31, 2018):

- Global consolidated vehicle sales of 8.9 million.
- Consolidated net revenue of 27.5 trillion yen (*\$261.904 billion)
- Operating income of 1.6 trillion yen (*\$15.238 billion)
- Net income of 1.5 trillion yen (*\$14.285 billion)

(*all currency translations above are approximate and based on a projected 105-yen-to-dollar exchange rate)

For more information on the fiscal year results, go to:

http://www.toyota-global.com/investors/financial_result/